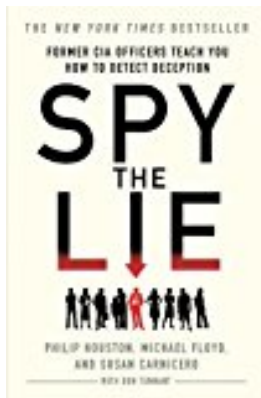


[PDF] Spy The Lie: Former CIA Officers Teach You How To Detect Deception

Philip Houston, Michael Floyd, Susan Carnicero, Don Tennant - pdf download free book



Books Details:

Title: Spy the Lie: Former CIA Offic
Author: Philip Houston, Michael Floy
Released: 2013-07-16
Language:
Pages: 272
ISBN: 1250029627
ISBN13: 978-1250029621
ASIN: 1250029627

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Description:

Review

“This book is both entertaining and highly informative—and it’s the real deal. It gives readers

genuine practical tools and tactics to use in all walks of life. I highly recommend it.”

—David J. Lieberman, Ph.D., *New York Times* bestselling author of *Never Be Lied to Again*

“For many years, Phil and his team have employed their skills to vet terrorist sources, catch spies, and protect the nation’s secrets. With this book, they have done something perhaps even more remarkable: Equip anyone to reliably detect deception. Consciously or not, we all judge others’ sincerity and truthfulness to protect ourselves. Most of us do it badly. This book will teach you to do it well.”

—Robert Grenier, chairman of ERG Partners, former director of the CIA Counter-Terrorism Center

“In this entertaining, instructive, and fascinating book, Phil, Michael, and Susan lay out an easy-to-follow process for detecting deception, with real-life stories that are the stuff of spy novels. I have used their model for years with phenomenal results.”

—Marisa R. Randazzo, Ph.D., managing partner at SIGMA Threat Management Associates, former chief research psychologist, U.S. Secret Service

“A terrific resource for anyone who would love to be able to tell when someone is lying. Having undergone their training, I’ve applied their methodology in some critical situations, and I’ve been blown away by its effectiveness. *Spy the Lie* is a captivating read with practical takeaway you’ll use every day.”

—John Miller, senior correspondent at CBS News, former associate deputy director of National Intelligence, and former assistant director for public affairs at the FBI

“When my detectives on the LAPD’s Counterterrorism Bureau and Robbery-Homicide Division took the course, we had veteran investigators tell us, ‘No one should ever be promoted to the rank of detective without taking this course,’ and ‘I now want to go back and re-interview every suspect I ever questioned.’ What this team has developed is truly unique, and anyone can learn to use it.”

—Bill Bratton, chairman of Kroll Associates, former LAPD chief, former NYPD and Boston Police Department police commissioner

About the Author

Philip Houston, a twenty-five-year veteran of the Central Intelligence Agency and a recipient of the Career Intelligence Medal, is a nationally recognized authority on deception detection, critical interviewing, and elicitation. He has conducted thousands of interviews and interrogations for the CIA and other federal agencies, and is credited with developing a detection of deception methodology currently employed throughout the U.S. intelligence and federal law enforcement communities.

Michael Floyd is a leading authority on interviewing, detection of deception, and elicitation in cases involving criminal activity, personnel screening, and national security issues. In a career spanning more than thirty-five years, he has served in both the CIA and the National Security Agency, and founded Advanced Polygraph Services, where he conducted high-profile interviews and interrogations for law enforcement agencies, law firms, and private industry.

Susan Carnicero, a former security officer with the CIA specializing in national security, employment, and criminal issues, is an eminent authority on interviewing, detection of deception, and elicitation. Trained as a forensic psychologist, she is the developer of a behavioral screening program used extensively in both the public and private sectors, and is currently involved in conducting high-level screening interviews within the U.S. government.

Don Tennant is a former National Security Agency analyst and business/technology journalist. As editor in chief of *Computerworld*, he won a variety of national journalism awards, including the Timothy White Award for Editorial Integrity and the Jesse H. Neal National Business Journalism Award from American Business Media.

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